



# Drone Products, Defense Technologies, and Solutions

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Defining the Future of All Domain Operations

*September 16, 2025*



# Disclosure

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# MULTI-DOMAIN SOLUTIONS

- + Subsidiaries
- + Multi-Domain Capability
- + Aircraft
- + USV
- + Controller
- + Strategic Partnerships



 **BLACK WIDOW™**

# Subsidiaries

Defense Focused / Technology Driven



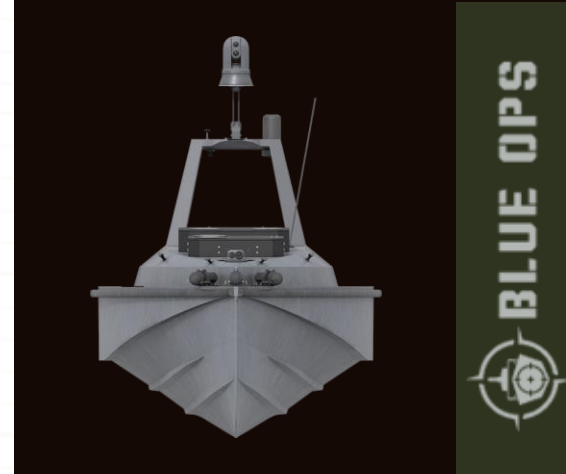
## TEAL DRONES

Teal develops UAS for the military and law enforcement. It manufactures its products in Utah and is focused on making end users successful in each of their modern operating environments. Teal's unmanned systems are open, modular, and interoperable.



## FLIGHTWAVE

FlightWave is a California based aerospace company that specializes in developing long-range, autonomous VTOL drones and sensors. Their flagship product, the Edge 130, is highly versatile and well-suited for both commercial and defense applications.



## BLUE OPS

Red Cat is committed to dominating the U.S. uncrewed surface vessel (USV) market by delivering bleeding-edge sensor and kinetic strike capabilities that redefine maritime autonomy and lethality. Designed for seamless integration enabling true multi-domain operations across sea, air, and land.



## FUTURE ACQUISITIONS

Red Cat is committed to developing the very best battlefield solutions for the warfighter. To that end, strategic acquisitions will be part of our development roadmap to accelerate our technology forward.



# Multi-Domain Capability

Air. Land. Sea. One Ecosystem for Multi-Domain Mission Success.

## MARITIME DOMAIN EXPANSION



As global defense priorities shift toward maritime dominance and distributed lethality, the demand for autonomous, kinetic-capable USV platforms is accelerating.

## FIELD-PROVEN DRONES FOR AIR DOMINANCE



Black Widow and Edge 130 Blue deliver ISR capabilities in fast-moving tactical scenarios.

## MULTI-PLATFORM LAUNCH CAPABILITIES



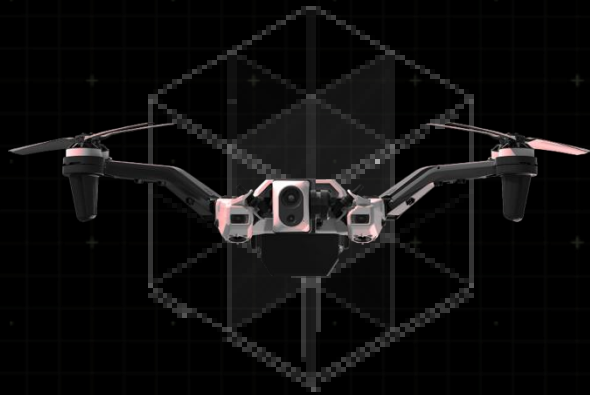
Launch options include handheld deployment, vehicle integration, and autonomous swarm systems.

## UNIFIED ECOSYSTEM FOR SEAMLESS DOMAIN COORDINATION

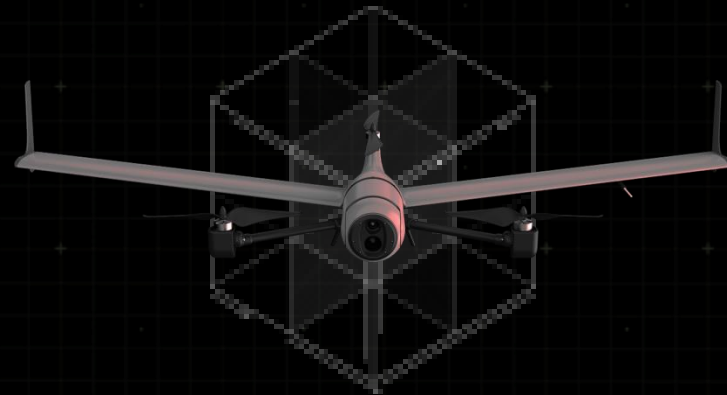


Our drones work together across domains to deliver mission-critical intelligence in real time, enhancing situational awareness and decision-making.

# AIRCRAFT



BLACK WIDOW™



EDGE 130 BLUE

# BLACK WIDOW™

The Future of Short Range Reconnaissance



The Black Widow™ Short Range Reconnaissance drone is a U.S.- manufactured, dual-use system delivering critical ISR for defense and security, built with a modular, field-repairable architecture and purposefully engineered to protect those in harm's way.

## Specifications

### Aircraft

*Weight:* 4.26 lbs (1.93 kg)

*Flight Time:* 45+ Minutes

*Speed:* 13 m/s (29 mph)

*Range:* 5 Miles (8 km)

### Remote ID

*Included:* Optional

### Sensor

*System:* EO / IR Hadron 640R+ w/  
Mechanical Stabilization & EIS

*EO Sensor:*  
64 MP, 67-degree HFOV

*EO Video Recording:*  
4K at 30 fps (9 mps)

*IR Sensor:* Boson+ 640 Radiometric,  
32-degree HFOV

### Processor

*Type:* Qualcomm RB5

*GPU:* Adreno 650

*CPU:* Kryo 585

### GPS Module

*Options:* Civilian GNSS,  
M/Y-Code, & Dual Band  
L1/L2

## Features/Options

- ✓ Doodle Hex-Band Radio with frequency-stepping for EW Resilience
- ✓ Integrated FLIR Prism AI software stack
- ✓ Optional Reveal Farsight 3D Mapping Software
- ✓ Target identification, tracking and classification software
- ✓ Forward-looking obstacle avoidance
- ✓ Modular Arms and Primary / Secondary Payloads
- ✓ Visual-odometry with Visual Navigation capability in the near-future
- ✓ High-processing power with Qualcomm RB5 Chip for A. I. Capabilities
- ✓ Stealth Mode (including Mission Execution with Radios Off)
- ✓ Quiet Acoustic Signature
- ✓ Optional Aided Target Recognition Software by Sightline Intelligence (Athena AI)
- ✓ Rucksack-Portable and Field-Repairable



# Short Range Reconnaissance (SRR)

## Overview



### Short Range Reconnaissance (SRR)

SRR is intended to be an inexpensive, rucksack portable, vertical take-off and landing (VTOL) small unmanned aircraft that provides the platoon with a rapidly deployed intelligence, surveillance, and reconnaissance (ISR) capability to provide situational awareness beyond the next terrain feature.



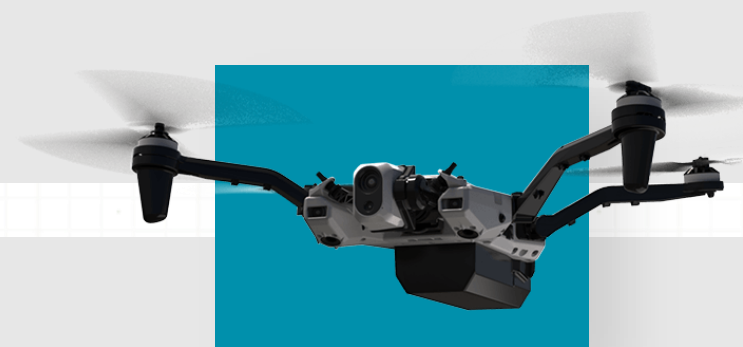
### SRR Program Winner

Teal Drones secured a major milestone by winning the U.S. Army's Short Range Reconnaissance (SRR) program. Initially competing against 37 companies, Teal emerged as one of the final two contenders and ultimately claimed the award. This multi-year contract solidifies Teal's position as a leader in the sUAS industry, enabling Teal to deliver cutting-edge drone technology to the U.S. Department of Defense and NATO Allies, while further advancing innovation in military-grade unmanned systems.

### SRR Tranche 2

#### **PROGRAM OF RECORD WINNER**

**November 19, 2024**



#### **LRIP CONTRACT: AWARDED**

**July 24, 2025**

#### **FRIP CONTRACT: PENDING**

**Expected Q4 2025**



# Short Range Reconnaissance (SRR)

Recent News



## NATO NSPA Catalogue Approval

Inclusion in the NSPA catalogue underscores Black Widow's readiness for allied missions while maintaining the procurement rigor government customers expect. While the designation facilitates procurement opportunities, specific quantities, configurations, and delivery timelines are determined by end users through NSPA's standard processes. The approval also highlights Red Cat's commitment to equipping NATO members and partners with trusted, U.S.-manufactured drone technology.



## AS9100 Certification

The AS9100 standard is the globally recognized benchmark for quality management in the aviation, space, and defense sectors. It includes aerospace-specific requirements that strengthen quality control, safety, and traceability.

## Production Facility Expansion

**Q3 2025 2x Expansion**

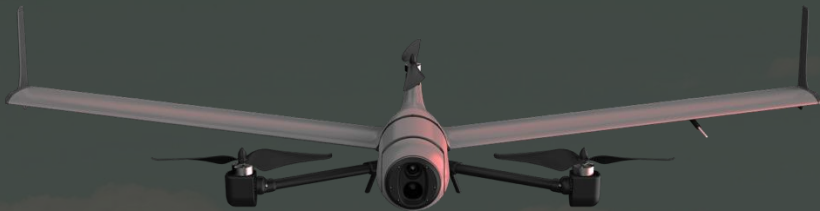


## Q3 2025 Leadership Change

**Mitch McDonald**  
**15+ Years Mfg Leadership**

# Edge 130 Blue

The Future of Extended Short Range Reconnaissance



The Edge 130 Blue is a military-grade hybrid fixed-wing VTOL tricopter, delivering intelligence, surveillance, and reconnaissance, as well as mapping and inspection capabilities.

## Specifications

### Aircraft

*Weight:* 2.65 lbs (1.15 kg)

*Flight Time:* 60+ Minutes\*

*Nominal Cruise Speed:* 15 m/s (33 mph)

*Range:* 12.4 mi (24 km)

### Swappable Payloads

*Overwatch:*

EO Video Recording: 4K at 30 fps, 10x zoom

IR Video Recording: 640x512, 2x zoom

*Mapping Array:*

3 simultaneously triggered 13 MP CMOS cameras

39 MP of image data at up to 5 fps

## Features

**Forward Flight & Hover:** Independent tilt-pod technology enables smooth transitions between forward flight and hover mode without interruption.

**Vertical Takeoff & Landing:** Take-off and land anywhere without the need for cumbersome ground equipment.

**Sixty-Minute Flight Time:** 60+ min\* of flight time with fixed wings give the Edge an unprecedented endurance and range based on system weight.

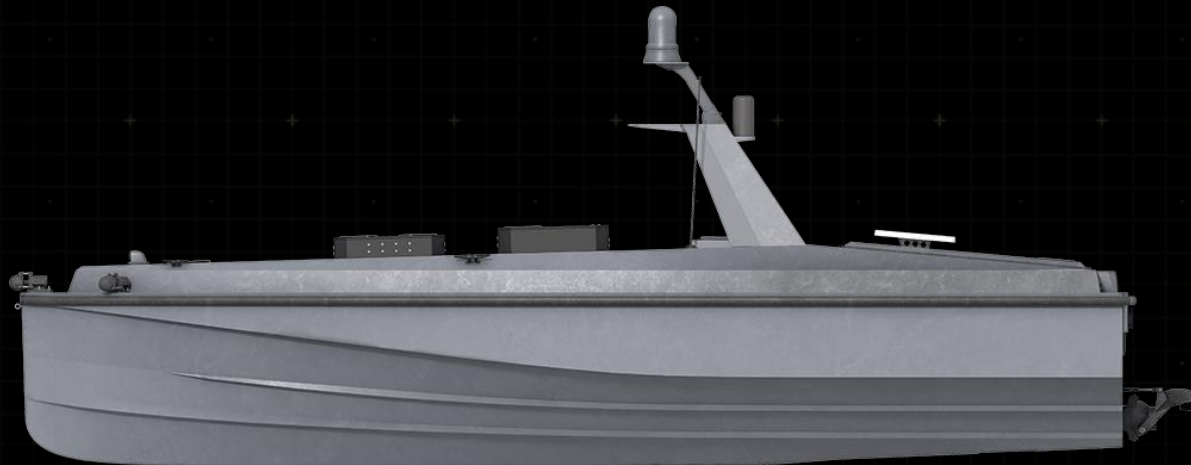
**Cyber Hardened:** Encrypted AES 256 radios provide tighter security between operator and aircraft when it matters.

## Benefits

- ✓ Made in America with all critical components validated
- ✓ As a Blue sUAS, compliant with DoD, GSA allows any government buyer to purchase Flightwave systems directly
- ✓ National Defense Authorization Act section 848 compliant

\*standard atmospheric pressure

# UNCREWED SURFACE VESSELS

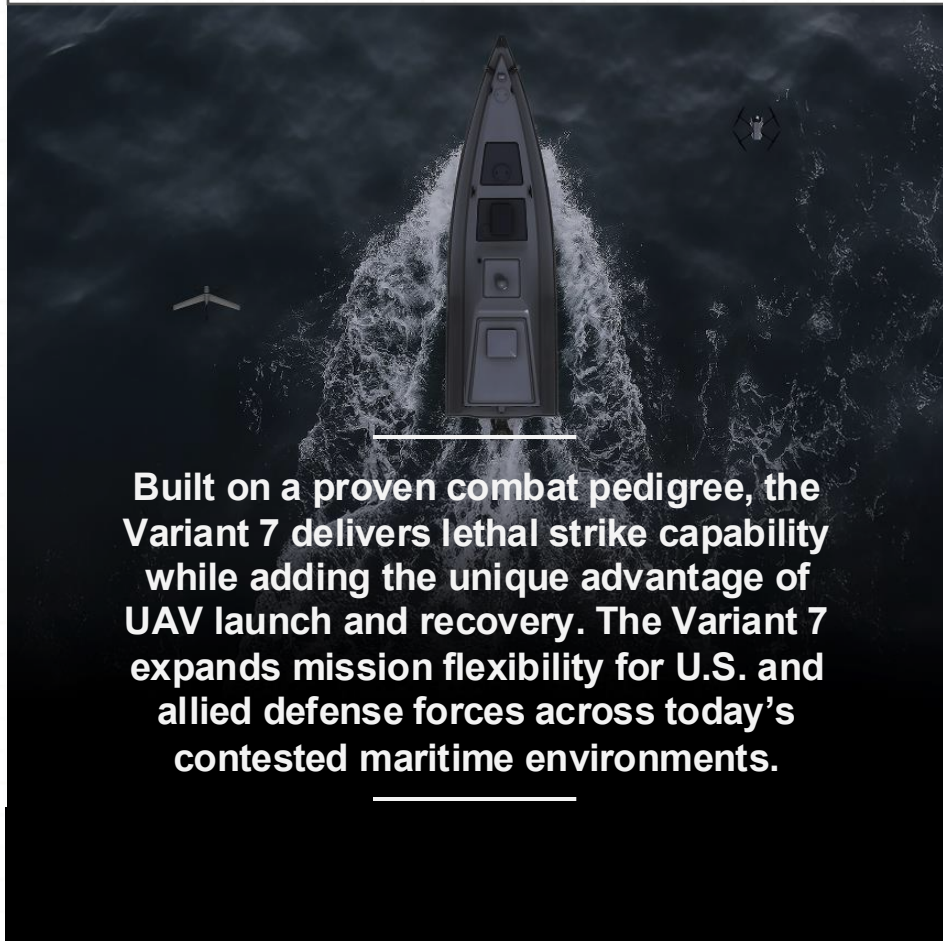


VARIANT 7



# Blue Ops - Variant 7

The Future of All Domain Operations



**Built on a proven combat pedigree, the Variant 7 delivers lethal strike capability while adding the unique advantage of UAV launch and recovery. The Variant 7 expands mission flexibility for U.S. and allied defense forces across today's contested maritime environments.**

## Specifications

### Variant 7

*Range:* up to 810 nm

*Tactical Range:* 320 nm

*Autonomy:* 48 hr

*Max Sustained Speed:* 40 kn

*Max Operating Weight:* up to 3,570 kg

*Sensor Package:* Integrated EO/IR surveillance suite (pan-tilt, thermal and visual), Optional IFF transponder module

*Length Overall (LOA):* 7.8m

## Features

**Battle-Proven Lethality:** Our USVs have a confirmed combat record with 10,000+ hours of operating time in live-combat missions.

**U.S.-Based Manufacturing:** All USV production will be based in the United States, directly supporting American manufacturing revitalization and job creation in alignment with national economic priorities.

**Maritime Action Plan:** Our go-to-market and manufacturing strategies are built to align with the current administration's Maritime Action Plan Executive Order, addressing fleet modernization, national security, and maritime workforce development.

**Multi-Domain Integration:** Red Cat's USVs are designed for seamless integration with our drone and ISR platforms, enabling true multi-domain operations across sea, air, and land for unified command and control.

**Tactical Edge in Peer Conflicts:** Our platforms offer high-speed, low-profile strike capabilities, giving operators a decisive edge in contested maritime environments—especially in the Asia Pacific.

**Strike-Ready Modularity:** Our USVs feature modular payload bays to accommodate a wide range of munitions, ISR packages, and EW tools—ready for mission-specific customization.



# Blue Ops, Inc

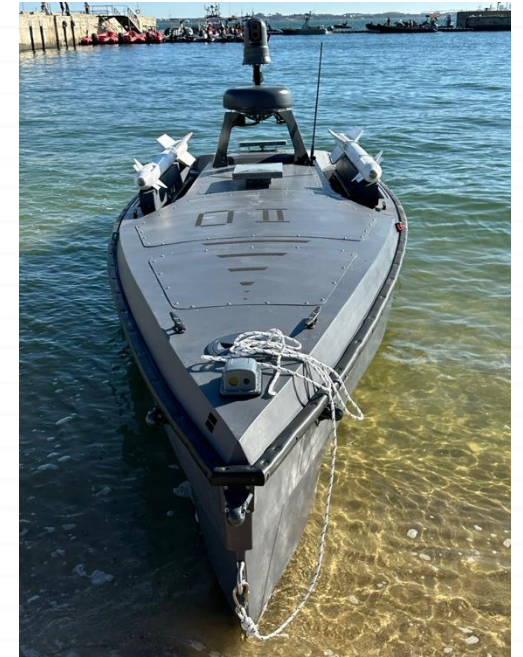
## Recent News

### USV Prototypes – Q4 2025

Blue Ops has partnered with Hodgdon Shipbuilding to produce the first five uncrewed surface vessel prototypes at its facilities in the Boothbay Region and in Damariscotta, Maine. In addition to prototype construction, Hodgdon Shipbuilding will serve as a research and development site for Blue Ops as it continues to iterate and refine mission-specific variants of its USV platforms.

### Georgia Boat Manufacturing Facility

Blue Ops has leased a 155,000-square-foot manufacturing facility in Valdosta, Georgia, establishing a major new production hub to support and scale full-rate manufacturing of its USV's. The investment is expected to create hundreds of skilled jobs in the region and bolster Georgia's role in America's growing defense industrial base.



# COMMAND & CONTROL (C2)



WEB™ CONTROLLER





**Our WEB™ (Warfighter Electronic Bridge) GCS is designed to command and control our entire drone family of systems for military operations.**

It provides seamless integration and management capabilities, enhancing mission efficiency and situational awareness. Additionally, WEB™ can function as a stand-alone GCS for other non-Red Cat platforms, offering versatile and secure control solutions.

### Specifications



*Video Downlink Resolution:*  
1080p

*Encryption:* AES-256

*Frequency Bands:* M1-M6  
(1625 MHz to 2510 MHz)

*Channel and Band Hopping:*  
Yes

*Latency:* <250ms

*Software OS:* Android

*Battery Life:* 10 hours (same battery as Aircraft)

*Weight:* 3 lbs

### Features

High-Brightness Display

Quick Attach / Detach Antennas

Radio Backhaul via Nett Warrior Connector

Programmable Joysticks and Switches

Power Out through USB-C

HDMI Video Out

Electro-Mechanical Interface for Future Accessories

### Benefits

- ✓ Compact design with a smaller footprint for enhanced portability in the field.
- ✓ Optimized for tactical operations, providing superior control in demanding environments.
- ✓ Versatile compatibility allows operation of systems beyond the Teal Drones ecosystem.
- ✓ Fully integrated with Kinesis and ATAK, ensuring seamless mission coordination and data management.



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### OVERVIEW

The Warfighter Electronic Bridge (WEB) is a versatile, multi-platform ground control station designed to meet the Army's need for a standardized controller. Its adoption as a common solution could drive operational efficiencies while establishing WEB as a distinct and scalable revenue line.



### Designed For Interoperability Across Platforms

Built to control multiple systems, reducing the need for platform-specific controllers.

### Potential to Serve as the Army's Common GCS

Aligns with Army goals for standardization, logistical simplicity, and reduced training time.

### Enables Operational Efficiency and Cost Savings

Consolidation of ground control systems lowers procurement and sustainment costs.

### Creates Opportunity for A New, Independent Revenue Stream

WEB could be fielded beyond internal programs, generating broader demand across defense branches.



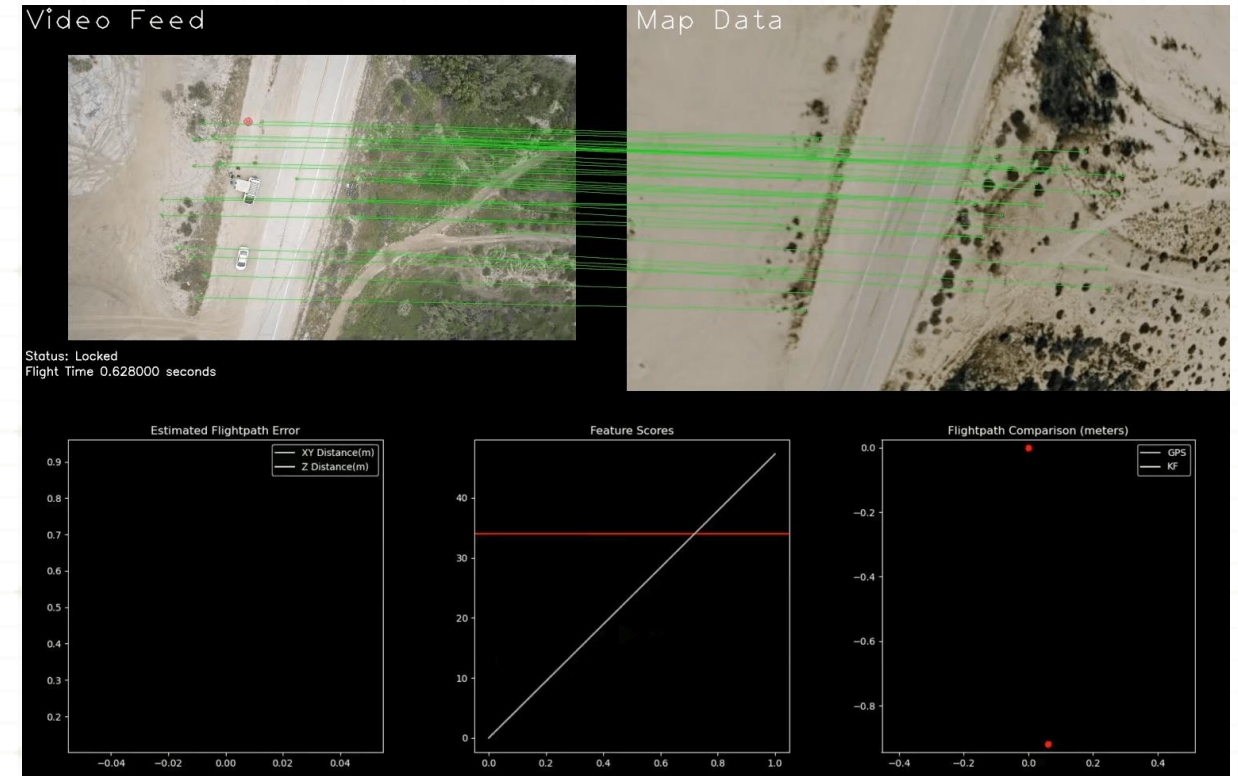
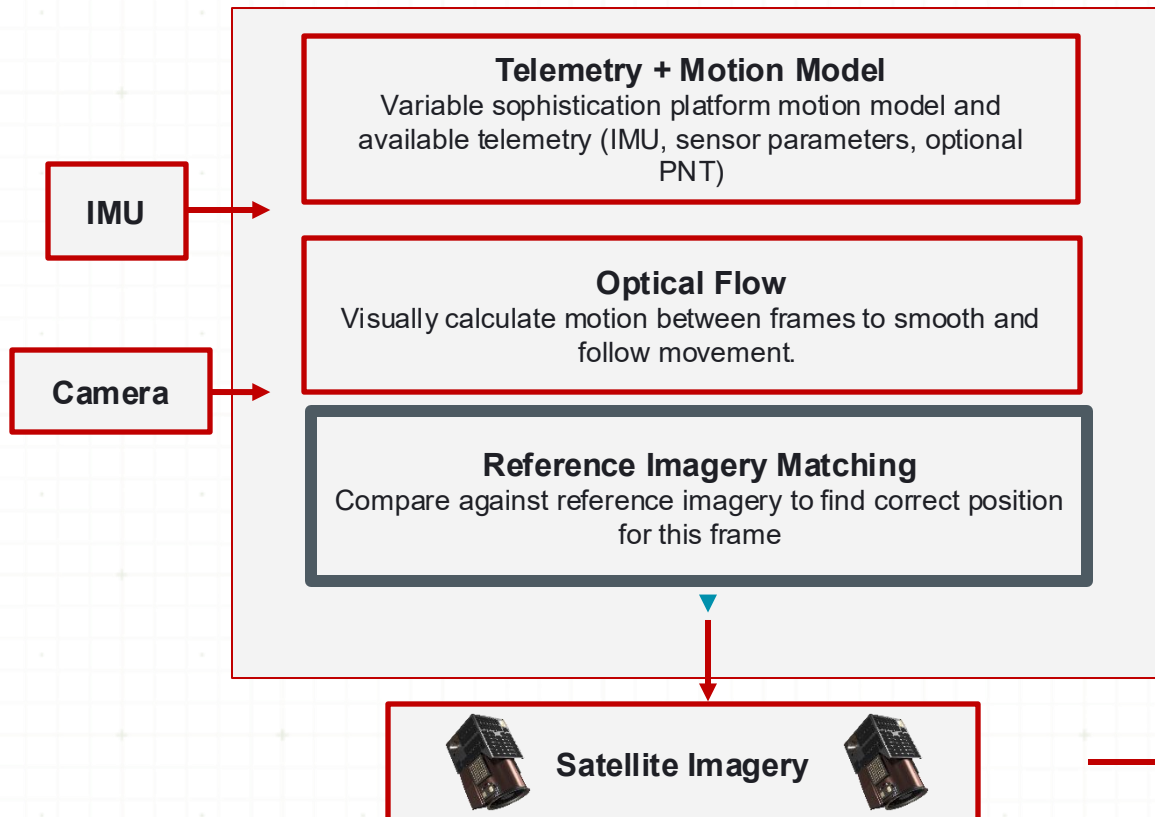
# STRATEGIC PARTNERSHIPS



# Palantir

## Palantir Visual Navigation on Black Widow™

Palantir Visual Navigation uses a modular framework, designed to incorporate the best available information and technology for a given platform.



WATCH VIDEO: [HTTPS://YOUTU.BE/JLBQ3YICHUG](https://youtu.be/JLBQ3YICHUG)

APNT – Assured Position, Navigation, and Timing

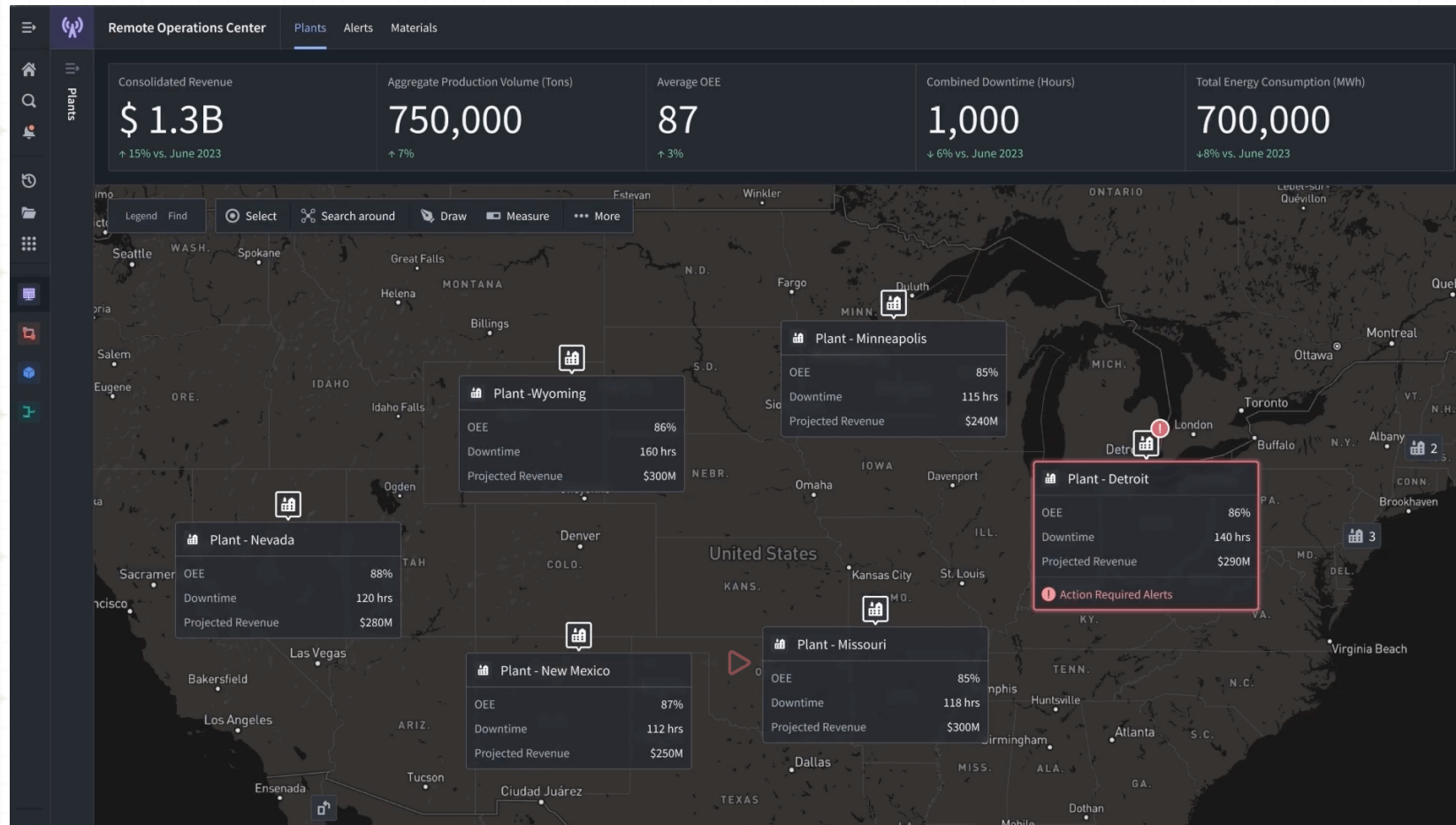
# Palantir

WarpSpeed | Operating System for American Manufacturing

## Introducing Warp Speed

Operating System  
for software-defined manufacturing.


Warp Speed lets you start immediately,  
empower your developers, and adapt  
with the business.



# OPPORTUNITY LANDSCAPE

- + Markets & Customers
- + Congressional Plus-Ups

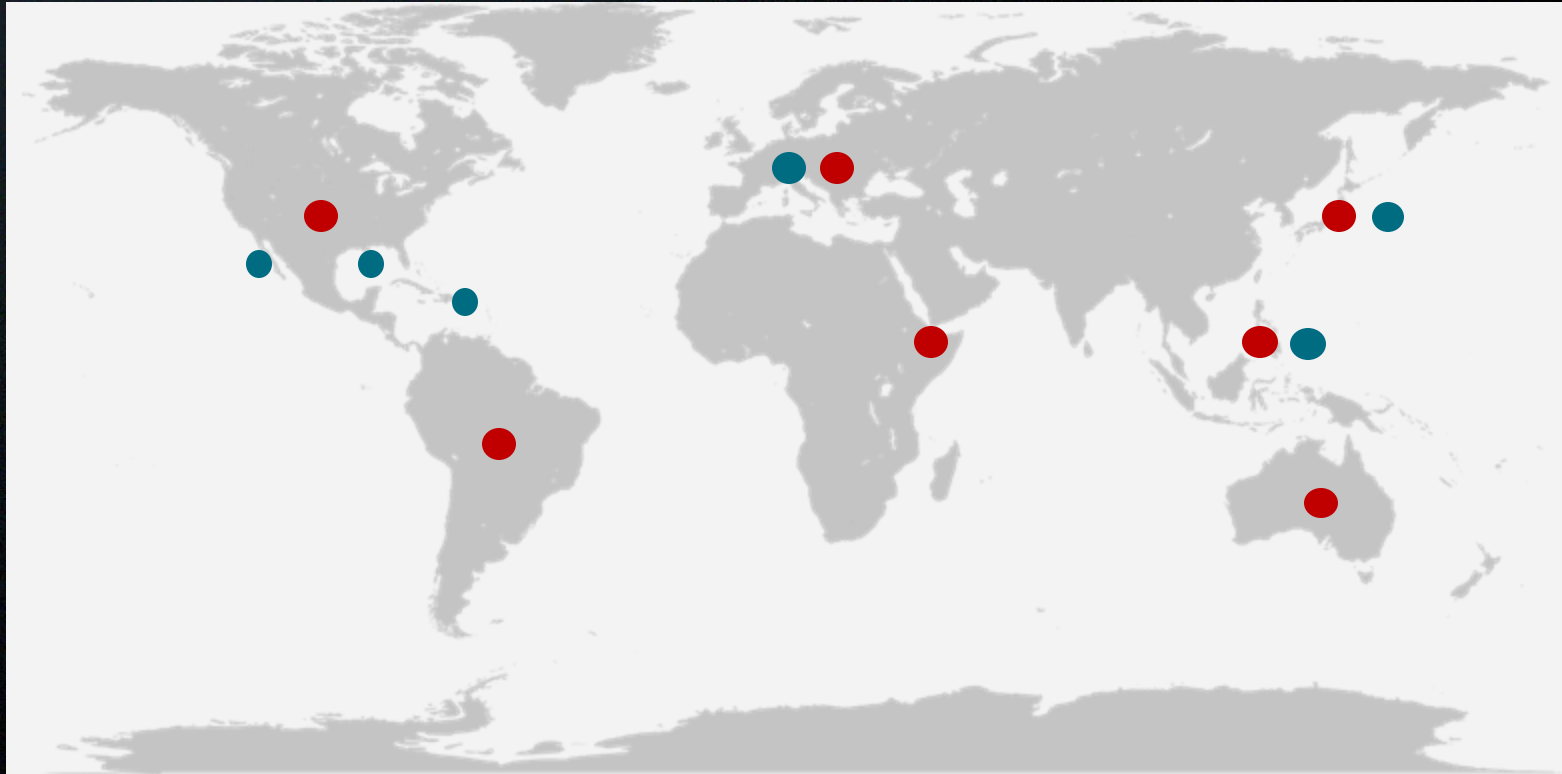


 **BLACK WIDOW™**



# Markets & Customers

Tactical UAS and USV



**Legend**

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 TACTICAL UAS  
(BLACK WIDOW™ &  
EDGE 130 BLUE)

 Unmanned Surface  
Vessel (USV)  
(7-METER VARIANT)

# COMPANY OVERVIEW

- + Leadership Team
- + Financial Position
- + Guidance
- + Investment Tailwinds



# Leadership Team



**JEFFREY THOMPSON**  
*Chief Executive Officer & Chairman of the Board*



**CHRIS ERICSON**  
*Chief Financial Officer*



**GEOFF HITCHCOCK**  
*Chief Revenue Officer*



**MITCH McDONALD**  
*President, Teal Drones*



**SHAWN WEBB**  
*President, FlightWave*



**BARRY HINCKLEY**  
*President, Blue Ops*



**SANDY SPAULDING**  
*Vice President, Blue Ops*



# Financial Position

Red Cat Holdings (NASDAQ : RCAT)



## 1. JUNE 30<sup>th</sup> - STRONG BALANCE SHEET

- \$65.9M in cash
- \$21.0M in inventory and inventory deposits

## 2. MANAGED OPERATING CASH BURN

- \$10.0M in operating expense cash
- Working Capital and Investment cash

## 3. POISED FOR SIGNIFICANT REVENUE GROWTH:

- Black Widow – SRR Contract now delivering, NATO NSPA Catalogue listed
- Red Cat's Teal Drones Achieves Globally Recognized AS9100 Certification for Aerospace and Defense Manufacturing
- Edge 130 – initial production phase
- Fang – NDAA Compliance Received Q3 2-25, production started Q3 2025
- Blue Ops – Prototypes in production, Q4 to receive demo units and production to begin for Q1 2026 deliveries



# Investment Tailwinds

Red Cat Holdings (Nasdaq: RCAT)



Recent Price (as of 09/15/25)	\$10.52
52 Wk. Range (as of 09/15/25)	\$2.31 - \$15.27
Market Cap. (as of 09/15/25)	\$1.050B
Cash & Equivalents*	\$24.6M
Total Debt*	\$1.5M
Shares Outstanding**	99,792,590
Preferred Stock**, as converted	3,896
Options** (+\$18.0 million proceeds upon exercise)	5,317,060
Warrants** (+\$11.2 million in proceeds upon exercise)	1,631,433
Restricted Shares**	2,009,841

*\*Balance Sheet – As of 6/30/2025*

*\*\*Cap Table - As of 6/30/25*



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